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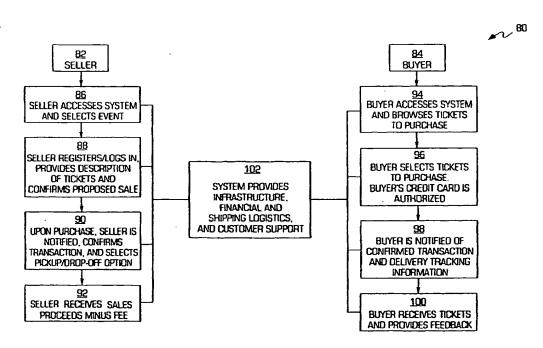
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(54) Title: SYSTEM AND METHOD FOR PROVIDING LOGISTICS FOR A SALE OF GOODS



(57) Abstract: A system 10 for providing logistics for a sale of goods. The system 10 may be implemented over a global computer network 20, and is effective to provide financial logistics for a sale of goods between a seller and a remote buyer, in a manner that does not require interaction between the seller and buyer. The system 10 further implements a geography-based and time-based strategy for executing the logistics of shipping time-sensitive goods from the seller to the buyer.

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#### SYSTEM AND METHOD FOR PROVIDING LOGISTICS FOR A SALE OF GOODS

#### FIELD OF THE INVENTION

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The present invention generally relates to a system and method for providing logistics for a sale of goods and more particularly, to a system and method that provides financial logistics for a sale of goods between a seller and a remote buyer, in a manner that does not require interaction between the seller and buyer, and that further implements a geography-based and time-based strategy for executing the logistics of shipping time-sensitive goods from the seller to the buyer.

#### **BACKGROUND OF THE INVENTION**

Computer systems and networks have facilitated the tasks of buying and selling goods. For example, global computer networks, such as the Internet, have allowed purchasers to relatively quickly and efficiently seek and purchase goods online. Similarly, global computer networks provide an efficient and cost-effective medium for many companies to advertise and sell their goods. These companies typically have an infrastructure to accept orders of goods from remote purchasers, to perform the financial transactions necessary to confirm and complete the sale of goods, to ship or distribute the goods to remote purchasers, and to perform other sale- related logistics. For these reasons, many companies actively use the Internet to sell and distribute a wide variety of goods. However, individuals and small entities, who lack the necessary infrastructure, cannot take advantage of the many benefits provided by the Internet and electronic commerce.

For example and without limitation, individuals desiring to sell certain goods online often lack the ability to reach potential buyers, ensure full and prompt payment from buyers, and ship goods to buyers in diverse geographic locations in a timely and efficient manner.

unique, which means there could be demand for a specific seat location that exceeds supply even when the venue is not sold out in the primary market, thereby favoring the secondary market. For all of these reasons, the secondary ticket market in the entertainment and sports industries is large and growing.

Prior efforts that have been made to serve this secondary market have suffered from many drawbacks. By way of example, ticket brokers and "scalpers," who have traditionally serviced this secondary market, typically operate within only a single metropolitan area or specific geographic region. Furthermore, these traditional brokers and "scalpers" lack the infrastructure and logistics necessary to efficiently serve a wide base of consumers and to earn consumers' business and trust.

The current providers and systems for secondary ticket transactions do not provide appropriate benefits for fans, teams, artists and venues. Fans who wish to buy or sell secondary tickets do not have a legitimate, simple and secure system through which to transact. Teams, venues and artists not only miss out on the direct economic benefits of these secondary market transactions, but are also unable to tap into the invaluable marketing and pricing information that they provide. Finally, the inefficiencies of the current secondary markets result in many unused tickets, causing not only a loss to the ticket-holder, but also a loss in revenue from concessions, parking, and merchandise to the venue.

It is therefore desirable to provide a system and method for providing logistics for the purchase and sale of goods, such as event tickets, which overcomes the previously-delineated drawbacks and limitations of prior systems and methods, and which facilitates the sale of goods by performing all necessary payment and shipping logistics without requiring interaction between the buyer and seller.

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buyer and seller, and may maintain the identity of each party in confidence from the other). The logistics provided by the present invention include secure payment confirmation, payment processing and delivery of funds, flexible pricing options, full search capabilities to locate events by keyword, genre, venue or geographical location, and secure and timely shipping (e.g., pick-up and delivery) of the tickets, according to a geography-based and time-based strategy.

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According to one aspect of the present invention, a system for providing logistics for a sale of goods is disclosed. The system is adapted to receive information from at least one remote seller and at least one remote buyer, and to provide financial logistics and shipping logistics for completing the sale of goods without requiring any interaction between the buyer and the seller.

According to a second aspect of the present invention, a system for providing logistics for a sale of goods is disclosed. The system includes a first portion adapted to receive information from a seller, including a location, desired sale price and description of certain goods; a second portion adapted to present the desired sale price and description of the certain goods to a prospective buyer; a third portion adapted to receive a purchase request and credit card information from the buyer; a fourth portion adapted to provide financial logistics, including authorizing and charging the credit card, and providing funds to the seller; and a fifth portion adapted to provide shipping logistics, including arranging for shipping the goods from the seller to the buyer:

According to a third aspect of the present invention, a method for providing logistics for a sales transaction is disclosed. The method includes the steps of: receiving information from a seller regarding certain goods that the seller desires to sell; providing information to prospective buyers regarding the certain goods that are for sale; receiving a purchase request from a buyer for the certain goods; confirming the buyer's financial ability to complete the

#### BRIEF DESCRIPTION OF THE DRAWINGS

Figure 1 is a block diagram illustrating a system for providing logistics for the sale of goods in accordance with a preferred embodiment of the present invention.

Figure 2 is a block diagram illustrating the methodology of a preferred embodiment of the present invention.

Figure 3 is block diagram illustrating a method of providing financial logistics employed by a preferred embodiment of the present invention.

Figure 4 is a block diagram illustrating a method of providing shipping logistics employed by a preferred embodiment of the present invention.

Figure 5 is an exemplary diagram illustrating the double-blind logistics of a preferred embodiment of the present invention.

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Figure 6 is an example of an initial seller interface page that may be utilized by the present invention.

Figure 7 is an example of a page presenting various sports categories that may be selected by a user of the present invention.

Figure 8 is an example of a page presenting various events that may be selected by a user of the present invention.

Figure 9 is an example of a login page that may be utilized by the present invention.

Figure 10 is an example of a registration page that may be utilized by the present 20 invention.

#### DETAILED DESCRIPTION OF A PREFERRED EMBODIMENT

#### OF THE INVENTION

The present invention provides a system and method for providing logistics for the sale and purchase of goods, such as event tickets. In the preferred embodiment, the system and method are implemented on a global communications or computer network. Particularly, the system and method may comprise a "Web site," that may be implemented by at least one computer system or network (e.g., a plurality of cooperatively linked computers) that is operatively and communicatively coupled to a global computer network (e.g., the Internet) and that may be selectively and remotely accessed by users of the network. While the following discussion includes a description of the present invention being used for the purchase and sale of event tickets on the secondary market, it should be appreciated that the present invention may be equally applicable to the sale and purchase of any type of goods. Furthermore, the use of the term "goods" throughout this document will be understood to include both tangible goods (e.g., physical tickets) and intangible goods (e.g., any rights and/or licenses that are afforded by the tickets).

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Figure 1 shows a system 10 which is implemented on a global communications or computer network 20 (e.g., the Internet), in accordance with the present invention. System 10 may represent a conventional and commercially available computer system or an independent microprocessor-based system built specifically for use with the present invention. System 10 comprises a control and memory unit 12, an input/output unit 14, a display unit 16, and a communications unit 18.

Control and memory unit 12 may be a conventional and commercially available processor-based system or network server including a microprocessor or microcontroller and both volatile and non-volatile memory. In the preferred embodiment, control and memory unit 12 is adapted to and may store at least a portion of the operating software which directs

potential buyers in functional block or step 34; receives purchase requests and information from buyers in functional block or step 36; provides financial logistics in functional block or step 38; and provides shipping logistics in functional block or step 40. The function and/or operation of each of the foregoing steps is discussed below in more detail, along with non-limiting examples of how each of these steps would be implemented in a ticket sale transaction.

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In functional block or step 32, system 10 receives information from sellers regarding the identity of the sellers, and a description and location of the goods that the sellers desire to sell. In the preferred embodiment of the invention, the data can be communicated over a global computer network 20 by prospective sellers who are selectively queried by system 10 (e.g., while visiting a Web site), and who transmit appropriate responses by use of a computer 22.

Figures 6 - 14 illustrate some examples of queries and interactive "pages" (i.e., Web pages where users may view and enter data by use of conventional browsing software) that may be presented by system 10 in order to gather information from prospective sellers of event tickets. Figure 6 illustrates one non-limiting example of an initial seller interface page 200 for querying potential sellers that desire to sell tickets to certain events that can be located on the system 10. In the preferred embodiment, system 10 allows a user to sell tickets to specified events in certain geographical areas. In other embodiments, system 10 can be used to sell tickets in any geographic area for specific types of events, such as sporting events. In one non-limiting embodiment, system 10 may be operated, licensed or utilized by a professional sports team, association or venue to allow users to buy and sell tickets only for that team, association or venue. In such an embodiment sports teams, associations and venues may access the system 10 to receive information regarding ticket sale volumes, purchasers of tickets, sellers of tickets and other relevant information regarding the transactions.

navigating through system 10 in a substantially similar manner by browsing by city, geographical region or venue. System 10 may also include a conventional search engine platform that allows sellers to search for events by keyword, team, artist, venue, date, and other genre. Once a user has selected the appropriate event for which the user has tickets to sell, system 10 will require the user to login.

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In the preferred embodiment, system 10 presents an interactive login page to the user, where a user may enter a user name and password. A non-limiting example of a login page 230 is shown in Figure 9. It should be appreciated that in alternate embodiments, the login page may be presented to the user at any time that the user accesses the system 10, and in one non-limiting embodiment, system 10 may prompt a user to login as soon as the user enters a Web site employed by the system 10. If a user does not have a user name and password, system 10 will require the user to register by selecting the appropriate area of the login page (e.g., the area of page 230 entitled "Register Now"). System 10 will then prompt the user for various information, describing attributes of the user (e.g., name, address, city, state, zip code, phone number, e-mail address and other user attribute data). In one non-limiting embodiment, system 10 may present the user with the registration page 240 of Figure 10, which is adapted to accept user attribute data. The information describing the user's location (e.g., address, city, state and zip code) is stored within the system 10 for use in a geography and time-based strategy for determining a last sale time and for arranging shipping logistics, which is described more fully and completely below.

Once the user has registered and logged in, system 10 will query the user for general attributes of the tickets the user desires to sell (e.g., the number of tickets, and the section number, row, and face value of the tickets), and the method by which the user would like to sell the tickets (e.g., fixed price or auction). In one non-limiting embodiment, system 10 presents the user with an interactive page, such as page 250 of Figure 11, in order to receive the foregoing information. The system 10 then queries the user for further detailed

embodiments, a user may select maximum, minimum and opening prices for the tickets. The tickets will begin selling at the opening price and will fluctuate with market conditions, but the asking price will never exceed the maximum price or fall below the minimum price.

System 10 also prompts the seller to enter the day and time that the sale will end. System 10 offers the seller several options (i.e., different days/times) for an end day and time for the sale, including a "last sale time" (i.e., the latest possible day and time that the sale may end, in order to permit the goods to reach their destination prior to expiration).

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System 10 determines the "last sale time" by use of a geography and time-based strategy adapted for use with the sale of time-sensitive goods. Figure 18 illustrates one non-limiting embodiment of a geography and time-based method or strategy 320, which may be implemented by system 10 to determine the last sale time. In functional block or step 330, the system 10 receives information regarding the location of the goods. In the foregoing event ticket example, the system 10 utilizes the seller's address (i.e., zip code) as a default setting for this location. In alternate embodiments, the system 10 may query and accept other locations (i.e., addresses or zip codes) that may represent the location of the goods, such as in situations where the seller's goods are not in the seller's possession. In functional block or step 340, system 10 receives information regarding the date and time that the goods will expire. For example, in the preferred embodiment, the system 10 obtains this "expiration time" from the description of the event, and more particularly, from the data describing the day and time that the event will commence. System 10 assigns a first numeric value to the expiration time, representative of the day and time the event will commence.

In functional block or step 350, system 10 receives information regarding the point of last delivery, which represents one or more locations to which the goods may be delivered at any time before the expiration date/time. In the preferred embodiment, system 10 may utilize the location of the venue as the point of last delivery, since the tickets can be delivered to the venue's will call on the day of the event, as a last resort. In alternate embodiments, where the

defined as the last date/time that the sale can occur, while still providing enough time for a courier to complete shipment of the goods to the point of last delivery before the goods "expire." System 10 may also include an additional "cushion" or safety factor in this calculation, in order to ensure completion of the delivery no later than some predetermined time (e.g., several hours) before the goods expire. System 10 may perform this calculation by subtracting the second numeric value (along with any safety factor) from the first numeric value, and converting the result into a date and time in a known manner. System 10 may alternatively keep relevant information regarding the various couriers' shipping capabilities within one or more databases or tables, which may be searched to determine the last sale day/time, based on the time and location of the event. Once the last sale time is determined, system 10 will allow the seller to choose between the "last sale time" and a plurality of other "earlier" options, as shown in page 260 of Figure 12.

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If a user selects to sell the tickets by auction, system 10 will query the user in a similar manner, and may request a starting price, a bid increment amount, a reserve price (i.e., a minimum price that will be accepted by the buyer), a buy now price (i.e., a price at which the tickets can be acquired immediately), and an auction closing date, which may be equal to the "last sale time" or earlier. In one non-limiting embodiment, system 10 presents the user with a page 270 of Figure 13 in order to receive the foregoing auction sales information. System 10 receives the foregoing information and will execute and monitor the auction in a conventional manner (e.g., by use of a stored program).

In one non-limiting embodiment, the system 10 may further offer the user a "donate to charity" option. According to this option, if the last sale time passes and the tickets still have not been sold, the system 10 will automatically have the tickets donated to a charitable cause, without charge to the seller. In the event that a seller selects this option, system 10 will automatically arrange for a courier or representative of a charitable organization to retrieve the tickets and deliver them to the requisite location.

System 10 determines the remaining games or events by searching a database or table within its memory containing all season ticket events, and selecting only those events which will occur after the present day. Each item in the list may include a box for selecting a particular game or event to sell, an area to enter the quantity of tickets that are for sale for the particular game or event, and a desired price per ticket for the particular game or event. Figure 17 illustrates a non-limiting example of a page 310 for selling tickets from a season ticket package. Once the data is entered, the system 10 will query the seller for pickup information (e.g., by use of page 280), and will confirm the proposed sales. In this manner, the present invention allows holders of season tickets to place some or all of their tickets for sale in a quick and simple manner.

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Referring back to Figure 2, after receiving and processing all of the seller information, the system 10 proceeds with the methodology 30 by presenting information to prospective buyers, as shown in functional block or step 34. Particularly, the system 10 presents information regarding goods that are for sale to prospective buyers. In the preferred embodiment of the invention, the information is communicated over a global computer network 20 to prospective buyers who are directed to or are visiting a Web site utilized to implement system 10.

Returning to the event ticket example, buyers desiring to purchase event tickets may be directed to or visit a Web site utilized to implement system 10. A buyer may locate an event with tickets for sale by navigating through system 10 in a manner substantially similar to that described for sellers. That is, a buyer may navigate through system 10 by browsing by event type, city, geographical region or venue. System 10 may also include a conventional search engine platform that allows buyers to search for events by keyword, team, artist, venue, date, and other genre. Once a user has located an appropriate event (e.g., an event displayed on page 220), the user may select the event in order to view the tickets being

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user at any time that the user accesses the system 10. If a buyer does not have a user name and password, system 10 will require the buyer to register, in a substantially identical manner as that described relative to a seller (e.g., system 10 may present a registration page 240 in order to obtain user attribute data). Once a buyer has registered and logged in, system 10 launches a multi-step procedure to initiate the ticket purchase transaction. The multi-step procedure is designed to obtain information regarding the specific tickets the buyer desires to purchase, the location and method of delivery, the method of payment, and a confirmation from the buyer. In the preferred embodiment, the system 10 presents the buyer with one or more interactive pages to obtain the necessary information. In one non-limiting embodiment, the following series of pages may be used: a seat selection page that allows a user to select which of the seats the user desires to purchase; a delivery location options page that allows a user to enter a desired location for delivery (e.g., the user's home and/or work address, or will call); a delivery method options page that allows a user to select between various shipping options (e.g., conventional land/air courier, express courier, local courier or runner, overnight delivery, second day delivery, same day delivery); a payment options page that displays the total cost (e.g., ticket and delivery cost) and allows a user to select a method of payment (e.g., the type and number of a credit or debit card); and a confirmation page that allows a user to view a summary of the foregoing information, including a description of the tickets, delivery method, delivery location, payment amount, and method of payment.

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In the preferred embodiment, system 10 determines the available shipping options by use of a second geography and time-based strategy adapted for use with the sale of time-sensitive goods. Figure 19 illustrates one non-limiting embodiment of a geography and time-based method or strategy 400, which may be implemented by system 10 to determine available courier and shipping options. In functional block or step 410, the system 10 determines the time remaining before the goods expire (i.e., the time between the requested purchase and the "expiration time" or the day and time the goods will expire). For example,

couriers, the available shipping methods (e.g., two day, one day, overnight, same day) for each courier, and the associated cost of each shipping option.

The buyer may then select a desired courier and shipping method. After selection, system 10 presents the buyer with one or more available delivery locations for the selected option (i.e., buyer's address or will call). Once the buyer selects the desired delivery location, the system 10 will display the purchase amount to the buyer, query the buyer for a method of payment (e.g., the type and number of a credit or debit card), and present the buyer with a confirmation page that allows the buyer to view a description of the tickets, delivery method, delivery location, payment amount, and method of payment. Figure 16 illustrates one non-limiting embodiment of a buyer confirmation page 300. When a buyer selects the "finish" button on page 300, system 10 will issue a confirmation statement or e-mail to the buyer, process the request, and initiate the sales transaction.

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If a buyer has chosen to purchase tickets that are being sold by auction, the system 10 will require the buyer to provide registration information and log into the system 10 (e.g., by use of pages 230 and 240). Once the buyer has logged in, the system 10 will present the buyer with an interactive page that allows the buyer to enter a bid in the auction and that provides the buyer with additional information regarding the status of the auction (e.g., time remaining in the auction, minimum bid increments, number of bids, highest bid). The buyer may then enter a bid accordingly. At the auction end date or time, the system 10 will automatically inform the buyer (e.g., by e-mail) whether the bid was accepted. If the bid was accepted, the system 10 will instruct the buyer to return to the Web site and complete the previously delineated multi-step procedure to initiate the ticket purchase transaction.

It should be appreciated that the foregoing queries, pages and methods for gathering information from prospective sellers and buyers of event tickets may be modified in a suitable manner in order to conform with any other types of goods that may be sold by use of system 10.

system 10. In the preferred embodiment, the credit card authorization provider's system is electronically integrated with system 10, thereby simplifying the transaction.

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Upon receipt of an affirmative authorization, system 10 proceeds to step 54, where it automatically and electronically notifies the seller that the tickets have been sold (e.g., by email notification). At such time, system 10 requests the seller to confirm (e.g., by return email) that the tickets are still available and that the seller will be able to complete the Once the transaction has been confirmed by the seller, the system 10 transaction. automatically and electronically charges the buyer's credit card, as shown in step 56. In step 58, the system 10 collects the funds by having them electronically transferred into a conventional merchant account in a selected bank. Finally, in step 60, system 10 automatically deducts any transaction fees charged by the owner or operator of system 10, and directs the remaining proceeds to the seller in a conventional manner (e.g., by issuing a certified check to the seller, or by wiring electronic funds to the seller). It should be appreciated that each of the steps 56, 58 and 60 may be performed and/or facilitated by use of one or more online payment processing providers or companies that have relationships with the operator or owner of system 10. In the preferred embodiment, the payment providers' systems are electronically integrated with system 10, thereby simplifying the transactions.

Referring back to Figure 2, the system 10 proceeds to automatically arrange and/or facilitate the logistics for the delivery of goods to the buyer, as shown in step 40. In the preferred embodiment of the invention, the system 10 communicates with several couriers by use of global computer network 20 in order to provide the shipping logistics for the sales transaction. Flow diagram 70 of Figure 4 illustrates an example of a method of providing shipping logistics in accordance with a preferred embodiment of the invention. Briefly, the methodology 70 is executed as follows: the system 10 reviews the shipping option selected by the buyer and information from the seller (e.g., the location of the seller or goods) in functional block or step 72; provides the seller with one or more pickup and drop-off options

may also provide the seller with the address and driving directions to the nearest courier facility, and a date and time by which the seller must drop-off the tickets at the facility. If the seller selects a certain day for the courier to retrieve the tickets, the system 10 will communicate the relevant information to the courier in step 76, such as the seller's address, the delivery address, and the selected pickup day and time frame, in order to schedule a pickup. The courier will then pick up (or receive) the tickets, and deliver the tickets to the buyer (or to will call) in a conventional manner. In step 76, system 10 also communicates the delivery tracking information or number to the buyer in a conventional manner (e.g., by e-mail) upon seller confirmation. In one non-limiting embodiment, the system 10 also sends the buyer a request to rate the seller (e.g., by e-mail), in order to compile seller feedback or ratings data.

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In alternate embodiments, system 10 may further provide logistics for an electronic transfer of the tickets instead of or in addition to a physical transfer (i.e., physical shipping) of the tickets. In such an embodiment, system 10 is communicatively coupled to an electronic ticketing system (e.g., at the event venue), and can instruct the ticketing system to activate new "tickets" for the buyer, while deactivating the seller's original "tickets." For example and without limitation, this electronic transfer can be accomplished by instructing the ticketing system to print new tickets for the buyer with new bar codes and to deactivate the bar codes on the original tickets, or to activate a "swipe card," password or pin code that may be used by the buyer and deactivate the "swipe card," password or pin code of the seller. It should be appreciated that such methods of electronic transfer allow the system to "push back" the last sale time to a time substantially contemporaneous with the start of the event.

It should be appreciated that the system and methods of the present invention provide an efficient way for many disparate sellers to effectively advertise and present their goods to many prospective, remote purchasers. Furthermore, the present invention provides an

between buyer and seller (i.e., system 10 facilitates the entire ticket-sale transaction without requiring any interaction between a seller 82 and a buyer 84). Particularly, system 10 effectively isolates the seller's participation in the transaction (e.g., steps 86 - 92) from the buyer's participation in the transaction (e.g., steps 94 - 100). A description of the steps of diagram 80 follows.

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In step 86, the selfer accesses system 10 in a conventional manner, such as through a Web site implementing system 10. The selfer navigates through the site and locates the event for which the selfer has tickets. After the selfer selects the event, the system 10 requires the selfer to register and login, as shown in step 88. The system 10 also receives a description of the tickets from the selfer and confirms the proposed sale. After a purchase is made by a buyer, the system 10 notifies the selfer, requests a confirmation from the selfer that the selfer has the tickets and can complete the transaction, and provides the selfer with available courier pickup and drop-off options, as shown in step 90. Once the delivery of the tickets has been completed, system 10 provides payment to the selfer (e.g., by check or electronic wire) minus an operating fee, as shown in step 92.

The buyer's participation in the transaction commences when the buyer accesses the system and browses (or searches) for tickets to purchase, as shown in step 94. In step 96, the buyer selects certain tickets to purchase, and the system 10 authorizes the buyer's credit card for the amount of the tickets. Upon receiving confirmation from the seller, the system notifies the buyer, charges the buyer's credit card, and provides the buyer with delivery tracking information, as shown in step 98. Finally, in step 100 the buyer receives the tickets and is queried for feedback regarding the seller.

As illustrated by block 102, system 10 controls and/or facilitates the entire sale and purchase process, and serves as an intermediary between the buyer and seller, such that the buyer and seller have no direct interaction (e.g., the identity of the parties can remain concealed from one another). In the preferred embodiment, system 10 is electronically

#### What is claimed is:

- 1 (1) A system for providing logistics for a sale goods, said system being adapted to receive
- 2 information from at least one remote seller and at least one remote buyer, and to provide
- 3 financial logistics and shipping logistics for completing said sale of goods without requiring
- 4 interaction between said buyer and said seller.
- 1 (2) The system of claim 1 wherein said system is adapted to receive said information over
- 2 a communications network.
- 1 (3) The system of claim 1 wherein said system is adapted to provide said shipping
- 2 logistics by use of at least one geography-based and time-based strategy.
- 1 (4) The system of claim 3 wherein said goods are time-sensitive.
- 1 (5) The system of claim 4 wherein said goods are event tickets.
- 1 (6) The system of claim 5 wherein said shipping logistics include electronically
- 2 transferring said event tickets from said seller to said buyer.
- 1 (7) The system of claim 3 wherein said shipping logistics include arranging for a courier
- 2 to receive said goods from said seller and to deliver said goods to said buyer.
- 1 (8) The system of claim 4 wherein said system utilizes said at least one geography-based
- 2 and time-based strategy to provide said seller with a latest possible time for said sale to end.
- 1 (9) The system of claim 8 wherein said system is adapted to receive a sale price for said
- 2 goods from a seller and to present said goods for sale at said sale price, said system being
- 3 further adapted to selectively reduce said sale price by a predetermined amount upon
- 4 expiration of a predetermined time period.

- 1 (15) The system of claim 14 wherein said fourth portion is further adapted to receive
- 2 confirmation from a seller, and to charge said credit card only after receiving said
- 3 confirmation.
- 1 (16) The system of claim 15 wherein said fifth portion is further adapted to determine at
- 2 least one shipping option based upon said point of last delivery and said expiration time of
- 3 said goods.
- 1 (17) The system of claim 16 wherein said fifth portion is further adapted to present said at
- 2 least one shipping option for selection by said buyer.
- 1 (18) The system of claim 17 wherein said fifth portion is integrated with at least one
- 2 computer system of a shipping courier.
- 1 (19) The system of claim 18 wherein said second portion is further adapted to selectively
- 2 reduce said desired sale price by a predetermined amount upon expiration of a predetermined
- 3 time period.
- 1 (20) The system of claim 18 wherein said second portion is further adapted to selectively
- 2 vary said desired sale price based upon market conditions.
- 1 (21) The system of claim 18 wherein said goods are time-sensitive.
- 1 (22) The system of claim 21 wherein said goods are event tickets.
- 1 (23) The system of claim 22 wherein said fifth portion is further adapted to electronically
- 2 transfer said event tickets from said seller to said buyer.
- 1 (24) The system of claim 22 wherein said point of last delivery is a venue location of said
- 2 event and said expiration time is a time of said event.

- 1 (32) The method of claim 31 further comprising the step of:
- 2 confirming said seller's ability to provide said certain goods prior to charging said
- 3 credit card.
- 1 (33) The method of claim 32 wherein said step of providing said information to at least
- 2 one prospective buyer is performed by use of a Web site.
- 1 (34) The method of claim 25 wherein said step of arranging for said certain goods to be
- 2 transferred from said seller to said buyer includes determining a plurality of shipping options
- 3 by use of a geography and time-based strategy, and providing said plurality of shipping
- 4 options to said buyer.
- 1 (35) The method of claim 25 wherein each of said steps is performed without disclosing
- 2 the identities of said buyer and said seller to one another.
- 1 (36) A method of providing logistics for a sale of event tickets, comprising the steps of:
- 2 providing a Web site for receiving information from and presenting information to
- 3 prospective sellers and buyers of event tickets;
- 4 receiving information from a seller, including attributes of at least one event ticket
- 5 that said seller desires to sell, and a location of said at least one event ticket;
- determining a last sale time based upon said location of said at least one event ticket,
- 7 a point of last delivery, and a time when said associated event will occur,
- g presenting said at least one event ticket for sale to prospective buyers by use of said
- 9 Web site, until said at least one event ticket is sold or said last sale time passes;
- receiving a purchase request for said at least one event ticket from a buyer,
- providing at least one shipping option for selection by said buyer, and receiving an
- 12 associated selected shipping option from said buyer;

1 (41)The method of claim 36 further comprising the steps of: receiving a desired sale price for said at least one event ticket from said seller; 2 3 receiving a minimum sale price for said at least one event ticket from said seller; and displaying a purchase price for said at least one event ticket to prospective buyers, 4 5 said purchase price being initially equal to said desired sales sale price; and selectively reducing said displayed purchase price by a predetermined amount each 6 7 time a predetermined time period expires until said at least one event ticket is sold or until 8 said purchase price equals said minimum sale price. 1 The method of claim 36 further comprising the steps of: (42)2 receiving a desired sale price for said at least one event ticket from said seller; and displaying a purchase price for said at least one event ticket to prospective buyers, 3 said purchase price being initially equal to said desired sale price; and 4 selectively varying said displayed purchase price based upon market conditions. 5 -1 (43) The method of claim 36 further comprising the steps of: determining a time remaining before said event tickets expire upon receiving said 2 3 purchase request from said buyer, and determining said at least one shipping option based upon said time remaining before 4 said event, and said location of said at least one event ticket. 5

PCT/US02/30620 WO 03/027808

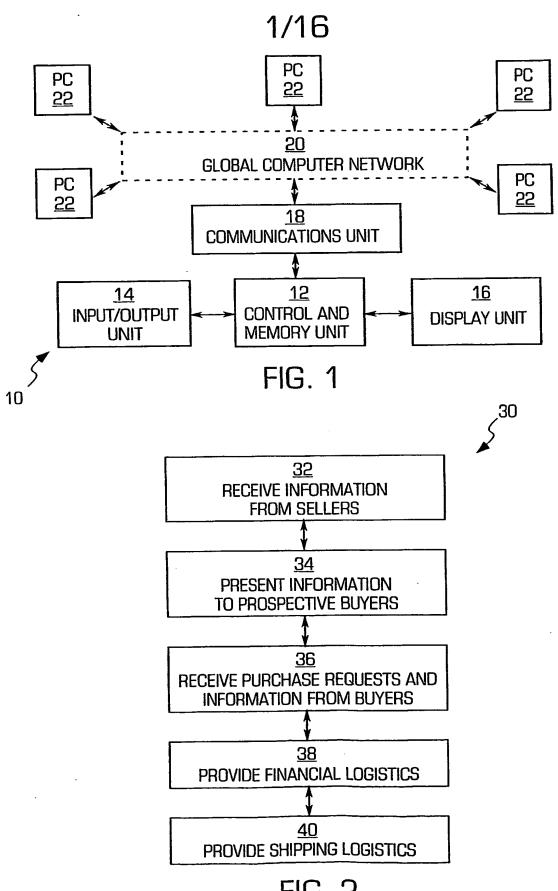
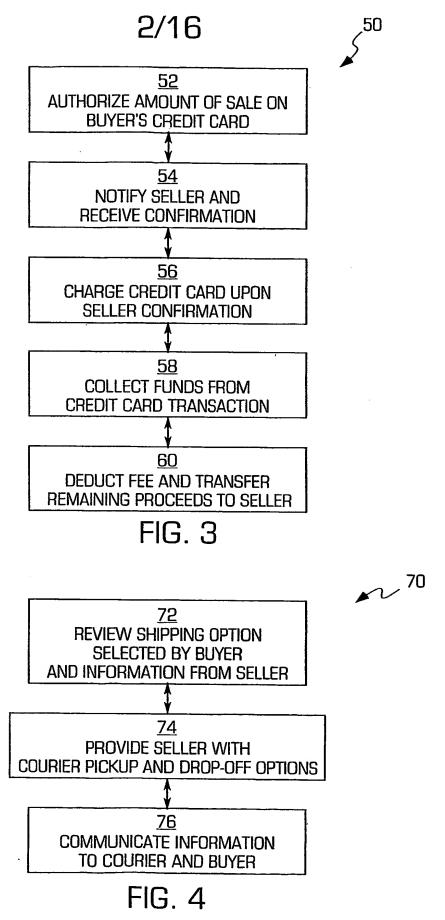
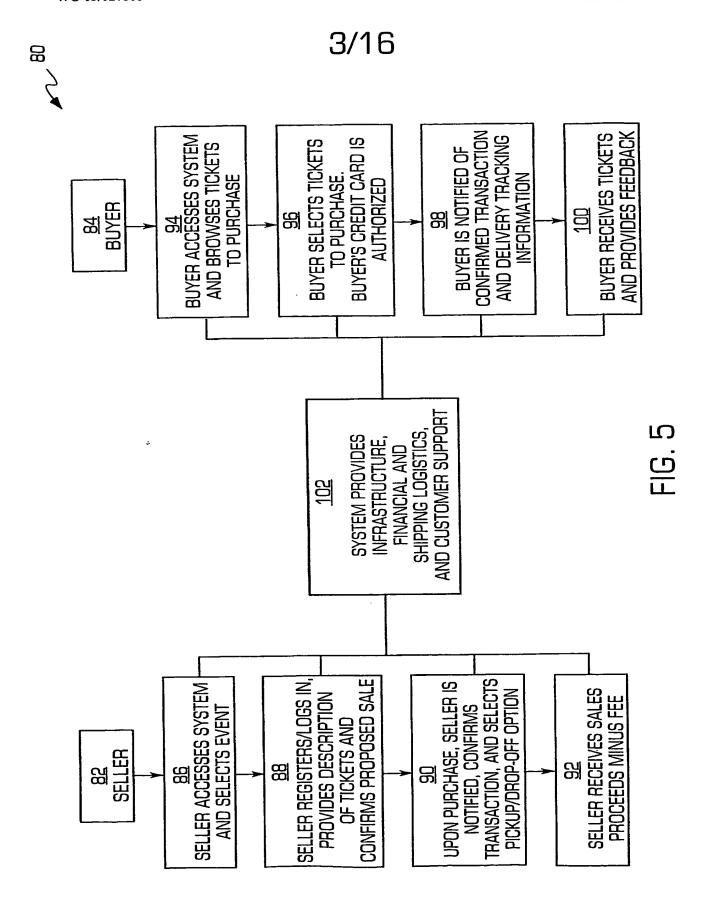


FIG. 2



SUBSTITUTE SHEET (RULE 26)



SUBSTITUTE SHEET (RULE 26)

## 4/16

Stubhub  •HOME I •ADVANCED SEARCH I •BROWSE CATEGORIES I • HELP I •MY ACCOUNT I •SELL YOUR TICKING SEARCH BY KEYWORD(S)  GOT A TICKET TO SELL?  LET'S GET STARTED. THE FIRST STEP IS TO FIND THE EVENT FOR WHICH YOU WANT TO SELL TICKETS. CLICK BELOW TO START BROWSING:  SELER HE • CREATING AN ACCOUNT • LISTING TICKETS FOR SELLING AN ORDER • FILLING AN ORDER • GETTING PAID  SELECT YOUR CITY  NATIONAL EVENTS • MANAGING YOUR INVESTIGATION.
OHOME I • ADVANCED SEARCH I • BROWSE CATEGORIES I • HELP I • MY ACCOUNT I • SELL YOUR TICKING SEARCH BY KEYWORD(S)      GOT A TICKET TO SELL?  LET'S GET STARTED. THE FIRST STEP IS TO FIND THE EVENT FOR WHICH YOU WANT TO SELL TICKETS. CLICK BELOW TO START BROWSING:  SELECT YOUR CITY  BY THE TYPE OF EVENT:  NATIONAL EVENTS  MANAGING YOUR INVE
SEARCH BY KEYWORD(S)  GOT A TICKET TO SELL?  LET'S GET STARTED. THE FIRST STEP IS TO FIND THE EVENT FOR WHICH YOU WANT TO SELL TICKETS. CLICK BELOW TO START BROWSING:  SELECT YOUR CITY  NATIONAL EVENTS  BY THE TYPE OF EVENT:  ARTS  GOT A TICKET TO SELL?  SELLER HE  CREATING AN ACCOUNT  LISTING TICKETS FOR SELLING AN ORDER  GETTING PAID  MANAGING YOUR INVE
GOT A TICKET TO SELL?  LET'S GET STARTED. THE FIRST STEP IS TO FIND THE EVENT FOR WHICH YOU WANT TO SELL TICKETS. CLICK BELOW TO START BROWSING:  SELECT YOUR CITY  NATIONAL EVENTS  SELLER HE  CREATING AN ACCOUN LISTING TICKETS FOR S  FILLING AN ORDER  GETTING PAID  MANAGING YOUR INVE
LET'S GET STARTED. THE FIRST STEP IS TO FIND THE EVENT FOR WHICH YOU WANT TO SELL TICKETS. CLICK BELOW TO START BROWSING:  SELECT YOUR CITY NATIONAL EVENTS  BY THE TYPE OF EVENT:  ARTS  • CREATING AN ACCOUN • LISTING TICKETS FOR S • FILLING AN ORDER • GETTING PAID • MANAGING YOUR INVE
SELECT YOUR CITY SHANAGING YOUR INVERSE ARTS  BY THE TYPE OF EVENT:  • MANAGING YOUR INVERSE
inite in the second sec
· · · · · · · · · · · · · · · · · · ·
FAMILY SPORTS MUSIC
► <u>BASEBALL</u> <u>Sports</u>
►BASKETBALL FOOTBALL RY YOUR CITY-
► FOOTBALL BY YOUR CITY: ► HOCKEY LAS VEGAS
► MOTORSPORTS NORTHERN CALIFORNIA
PHOENIX SAN DIFFO
MUSIC  SAN DIEGO  COUNTRY/FOLK  SEATTLE
► OLDIES SOUTHERN CALIFORNIA
<u>►ROCK/POPULAR</u>
► URBAN OR BY THE VENUE WHERE IT'S GOING TO OCCUR:  ► WORLD IAS MEGAS
LAS VEGAS NORTHERN CALIFORNIA
ARTS PHOENIX
► <u>CLASSICAL/OPERA</u> ► <u>COMIC EVENTS</u> SAN DIEGO
<u>► CUMIC EVENIS</u> <u>► THEATER/MUSICALS</u> SEATTLE
SOUTHERN CALIFORNIA
MEMBER? LOGIN NOW!
NOT A MEMBER? <u>Register now!</u> Got a season ticket?  Don't get stuck with unused tickets! select a team to !
YOU'R SEASON PASS. WE MAKE IT EASY FOR YO TO SELL MULT
TICKETS AT ONCE!
LOCATION: CHOOSE A LOCATION I
WEEKEND SUGESTIONS
CLICK HERE TO SIGN UP ► TEAM: SELECT A TEAM

## 5/16

stubhuk		<u>210</u>
	I •BROWSE CATEGORIES I • HELP I •MY ACCOI ARCH ENTIRE SITE	
	<u>SELL YOUR TICKETS</u> ► SPORTS	
	FIND THE EVENT FOR WHICH YOU HAVE TICKETS TO SI	<b>EU:</b>
	ARENA FOOTBALL	
SELECT YOUR CITY   NATIONAL EVENTS	BASEBALL	FREQUENT SELLER
SPORTS	BASKETBALL	ARE YOU A FREQUENT SELLER OF SPORTS TICKETS?
► <u>BASEBALL</u>	FOOTBALL	
► BASKETBALL ► FOOTBALL	<u>GYMNASTICS</u>	SIGN UP FOR EMAIL ALERTS  (ADD ME)
► HOCKEY	HOCKEY	
<u>MOTORSPORTS</u>	<u>MOTORSPORTS</u>	IS SOMETHING MISSING? SUBMIT A NEW SPORTS
MUSIC ► COUNTRY/FOLK	PERSONAL SEAT LICENSES	CATEGORY
► OLDIES	SOCCER	CAN'T FIND AN EVENT?
<u>ROCK/POPULAR</u> ►URBAN	Wrestling	SUBMIT A NEW EVENT IN THIS CATEGORY
► WORLD		SAMESONI
ARTS		
► <u>CLASSICAL/OPERA</u> ► <u>COMIC EVENTS</u>		
► THEATER/MUSICALS		
MEMBER? <u>LOGIN NOW!</u>		
NOT A MEMBER? <u>REGISTER NO</u>	<u>W</u> !	
Aubbub		
WEEKEND SUGESTIONS  CLICK HERE TO SIGN UP ▶		

# FIG. 7 SUBSTITUTE SHEET (RULE 26)

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6/16

SUBMIT A NEW EVENT IN SAN FRANCISCO 49ERS TICKETS? S SOMETHING MISSING? ARE YOU A FREQUENT SELLER OF SIGN UP FOR EMAIL ALERTS
(ADD IME) SAN'T FIND AN EVENT? FREQUENT SELLER SUBMIT A NEW SAN FRANCISCO 49ERS HIS CATEGORY CATEGORY HOME I DADVANCED SEARCH I DEROWSE CATEGORIES I DELP I DMY ACCOUNT I SELL YOUR TICKETS SAN FRANCISCO 49ERS SAN FRANCISCO 49ES AN FRANCISCO 49EF AN FRANCISCO 49EF Sell your tickets. 

Sports 

Ecotiball 

Int. 
San Francisco 49ers TICKETS AVAILABLE: YES SATURDAY, DECEMBER 22, 01:00 PM TICKETS AVAILABLE: YES BY KEYWORD(S) FIND THE EVENT FOR WHICH YOU HAVE TICKETS TO SELL: SUNDAY, SEPTEMBER 23, 01:10 PM SUNDAY, NOVEMBER 11, 01:10 PM SUNDAY, DECEMBER 16, 01:00 PM ▶ SUNDAY, NOVEMBER 4, 01:00 PM SUNDAY, DECEMBER 2, 05:30 PM SUNDAY, OCTOBER 7, 05:30 PM SEARCH ENTIRE SITE EVENTS: stubhuh NOT A MEMBER? <u>Register now!</u> MEMBER? LOGIN NOW! NATIONAL EVENTS • THEATERANUSICALS CHANGE YOUR CITY. CLASSICAL/OPER/ COUNTRYFOLK
OLDIES
- ROCKPOPULAB MOTORSPORTS COMIC EVENTS BASKETBALL SPORTS FOOTBALL BASEBALL MUSIC HOKEY WORD WORD ARTS

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	FIG. 9
··· , <del>-</del>	

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TM • HOME I • AD	•HOME I •ADVANCED SEARCH I •BROWSE CATEGORIES I • HELP I •MY ACCOUNT I •SELL YOUR TICKETS  SEARCH BY KEYWORD(S) [
	TICKET LOGIN
SELECT YOUR CITY	FIRST TIME HERE? <u>Register now</u> to begin buying and selling
SPORTS  NAMED AND THE STATE OF	ALREADY A MEMBER? ENTER YOUR USER NAME AND PASSWORD NOW!
▼ BASKETBALL	USER NAME:
▼ HOCKEY ▼ MOTORSPORTS	PASSWORD:
MUSIC  COUNTRYFOLK  OUTP	<ul> <li>REMEMBER ME</li> <li>CLICK THE BOX ABOVE SO WE CAN REMEMBER WHO YOU ARE IN THE FUTURE.</li> <li>FOR YOUR SECURITY, YOU WILL STILL HAVE TO LOGIN TO BUY OR SELL TICKETS.</li> </ul>
► URBAN ► WORLD	LOGIN HELP RECEIVED AN ERROR? TRY LOGGING IN USING OUR <u>Standard Server</u> . If you use our secure server, your information will be encrypted.
ARTS  CLASSICAL/OPERA  COMIC EVENTS  HEATERMUSICALS	DID YOU FURKE I YUUR USER NAME AND PASSWORD EMAILED TO YOU.
MEMBER? <u>Login now!</u> Not a Member? <u>register now!</u>	

## 8/16

<b>stubhub</b>		<u>240</u>
		I • HELP I •MY ACCOUNT I •SELL YOUR TICKETS  ☐ GO!
	REGISTRATION MS. O MR. O FIRST NAME	
SELECT YOUR CITY  NATIONAL EVENTS ~	LAST NAME CITY	PLEASE SELECT CITY
SPORTS ► BASEBALL ► BASKETBALL	EMAIL ADDRESS CONFIRM EMAIL ADDRESS	* PLEASE ENTER YOUR EMAIL ADDRESS TWICE, FOR ACCURACY.
► <u>FOOTBALL</u> ► <u>HOCKEY</u> ► <u>MOTORSPORTS</u>	LOGIN NAME PASSWORD CONFIRM PASSWORD	
MUSIC ► <u>COUNTRY/FOLK</u> ► <u>OLDIES</u> ► ROCK/POPULAR	ADDRESS	* PLEASE ENTER YOUR PASSWORD TWICE, FOR ACCURACY.
► URBAN ► WORLD	CITY STATE ZIP	PLEASE SELECT A STATE
ARTS ► CLASSICAL/OPERA ► COMIC EVENTS ► THEATER/MUSICALS	DAY PHONE Night Phone Birthday:	() EXT
MEMBER? <u>Login Now!</u> Not a Member? <u>Register Now!</u>	EMAIL FORMAT:	AND AND LIDDATED ADDITE LIDDON MAIO DISTANCE IN ANY ADDA
LUDIN THE PUBLISHE		ND ME UPDATES ABOUT UPCOMING EVENTS IN MY AREA, ON ABOUT SPECIAL CONTESTS IN THE FUTURE.
Weekend Sugestions CLICK HERE TO SIGN UP ►	BY CLICKING REGIS	TER, YOU ARE ACCEPTING THE <u>TERMS AND CONDITIONS</u> .

## FIG. 10 SUBSTITUTE SHEET (RULE 26)

250 CPOLINT 1 •SFLI YOUR TICKETS		AN FRANCISCO 49ERS VS ST. LOUIS RAMS - 3COM PARK ON 09/23/01 AT 3COM				DMISSION, ENTER	ארינוניאמנד .				
<b>Stubhub</b> LANY ACCOUNT 1.5811 YOUR TICKETS	SEARCH BY KEYWORD(S)	SAN FRANCISCO 49ERS VS ST. LOUIS RA	<b></b>	NUMBER 999	999	*IF YOUR TICKETS ARE GENERAL ADMISSION, ENTER	TWA" FUR THE RUW, ASTITISTING APPLICABLE		בואנה באונה		
stubhub	ידיין אַרעיין	SELLING: S	THE BASICS!	SECTION NUMBER	FACE VALU	<b>ROW</b>	Z MIMARER			ERA S SICALS	
			SELECT YOUR CITY.	SPORTS	► BASKETBALL	► HOCKEY ► MOTORSPORTS	MUSIC  COUNTRY/FOLK  OUTE	► ROCK/POPULA	WORLD	ARTS  CLASSICAL/OPERA  COMIC EVENTS  THEATER/MUSICALS	

1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	7		290	
STUBILITY OF HOME I • AL	VANCED SE.	SELLEMENTALE  -HOME I -ADVANCED SEARCH I -BROWSE CATEGORIES I - HELP I -MY ACCOUNT I -SELL YOUR TICKETS  SEARCH BY KEYWORD(S)		
	SELLING:	SELLING: SAN FRANCISCO 49ERS VS ST. LOUIS RAMS - 3COM PARK ON 09/23/01 AT 3COM PARK	E E	
SELECT YOUR CITY IV	TICKET DET	SECTION FACE VALUE SEAT NUMBER ROW FACE VALUE SAGE 999 \$399		
► BASEBALL ► BASKETBALL	TRANSACT	S1I		
► <u>FOOTBALL</u> ► <u>HOCKEY</u> ► MOTTDESPIPE	PRICE			
MUSIC		TO SELL MY TICKETS FUR A MINIMUM UF SELL INCREASE YOUR CHANCE OF SELLING YOUR TICKETS.  *HOW THIS WORKS: WE WILL START THE SALE AT YOUR STARTING PRICE. EVERYDAY YOUR TICKETS DO NOT SELL. WE WILL GRADUALLY DECREASE THE TICKET PRICE TO YOUR MINIMUM.		
▼ CUDIVI HYTPULA ▼ OLDIES ▼ ACKYPOPII AR	SPLITS:			
► URBAN ► WORLD		* FOR EXAMPLE IF YOU HAVE 5 TICKETS AND YOU OPT TO SELL QUANTITIES OF 2 SELECTING <b>DON'T</b> **ILON WILL SELL 2 TICKETS TO ONE BUYER, AND THEN 3 TO THE NEXT, AND WILL DISALLOW THE SALE  OF 4 TICKETS. SELECTING ALLON WILL ALLOW THE SALE OF 2 TICKETS TO ONE BUYER, 2 TICKETS TO	ESALE 170	
ARTS		ANUTHER BUYER, AND WILL LEAVE 1 HUKET AVAILABLE FUR ANVINGED BUTCH. IT WILL ALSO TICKET AVAILABLE.	† 2	
► CLASSICALOFERA ► COMIC EVENTS ► THEATERMUSICALS	SALE ENDS:	EENDS: SUNDAY SEP 23, 2001 → AT 07:00 → [AM] → ] LOCAL TIME * YOUR TICKET SALES MAY END AT ANY TIME UNTIL 09/23/01 07:10 AM BECAUSE SIX HOURS ARE REQUIRED FOR COURIER DELIVERY TO THE VENUE.	문	
	YOUR COM	YOUR COMMENTS USE THIS SPACE TO ADD ANY PERSONAL COMMENT ABOUT THE TICKETS, SUCH AS "THE VIEW IS GREAT!" OR "AVOID THE HOT DOGS"	చి	正

						Ш
270						
) <b>stubhub</b> 1 •HOME I •ADVANCED SEARCH I •BROWSE CATEGORIES I • HELP I •MY ACCOUNT I •SELL YOUR TICKETS SEARCH BY KEYWORD(S)	AN FRANCISCO 49ERS VS ST. LOUIS RAMS - 3COM PARK ON 09/23/01 AT 3COM PARK	FACE VALUE \$999 \$999	DETAILS BELOW WILL BE FOR THE ALL 2 TICKETS, NOT EACH. CE: \$	\$   SUNDAY SEP 23, 2001     AT [07:00]     AM]     LOCAL TIME SUNDAY SEP 23, 2001     SUNDAY SEP 24, 2	MINIENTS  USE THIS SPACE TO ADD ANY PERSONAL COMMENT ABOUT THE TICKETS, SUCH AS "THE VIEW IS GREAT!" OR "AVOID THE HOT DOGS".	es   Continue
SE CATEGORIES 1• BY KEYWORD(S)	SCO 49ERS	80W 899 999	BE FOR THE ALL	SUNDY * YOUR * *	IMMED IMMED DD ANY PERSONAL	RACTERS PLEASE MAKE CHANGES
ARCH I • BROWS	SAN FRANCI	AILS SECTION NUMBER 999		NGE: 10ses: Price	MENTS E THIS SPACE TO AD	* MAXIMUM 100 CHARACTERS PLEASE
<b>ib</b> DVANCED SE/	SELLING: S	TICKET DETAILS SEAT	TRANSACTION * ALL PRICES I STARTING PRI	RESERVE PRICE: Auction closes: Buy now price	YOUR COMMENTS USE THIS SI	] =
Stubhub The I -ADV/		SELECT YOUR CITY   ▼ NATIONAL EVENTS ▼ SPORTS ▼ BASEBALL ▼ BASEBALL	► HOCKEY  MOTORSPORTS	MUSIC  COUNTRYFOLK  OLOIES  NEGK/POPULAR  URBAN	ARTS  CLASSICAL/OPERA  COMIC EVENTS	► THEATER/MUSICALS

280								· -					
	23/01 AT 3COM	MITHIN 72 HOURS OF THE EVENT <b>STUBHUB SAME DAY COURIERS</b> PICK THE TICKETS UP FROM TO WILL CALL FOR THE BUYER. PLEASE PICK A TIME AND LOCATION FOR US TO PICK UP Y SELL. PLEASE NOTE, ONLY ADDRESSES THAT FALL WITHIN OUR COURIER PICKUP AREA ARE CONSTANTLY EXPANDING OUR COVERAGE AREA, BUT NOT ALL LOCATIONS WILL HAVE AVAILABLE.	LOCATION	AT: [SELECT ADDRESS	AT: [SELECT ADDRESS	AT: SELECT ADDRESS   ►	AT: [SELECT ADDRESS	AT: [SELECT ADDRESS [▼]		JSE THE BOX BELOW TO SEND ADDITIONAL PICKUP COMMENTS TO OUR COURIER, SUCH AS WHERE YOUR OFFICE OR HOME S LOCATED, IF THEY HAVE TO CHECK IN WITH A RECEPTIONIST, ETC. THIS IS YOUR WAY TO HELP ENSURE A SMOOTH PICKUP			
I • HELP I •MY ACCOUNT	SEARCH BY KEYVVOHDISJ Francisco 49ers VS St. Louis Rams - 3com Park on 09/23/01 at 3com	IRS OF THE EVENT <b>STUBHUB SA</b> FOR THE BUYER. PLEASE PICK SE NOTE, ONLY ADDRESSES TH ILY EXPANDING OUR COVERAG		TO: [NO PICKUP TODAY]  ►	TO: [NO PICKUP TODAY] 🕶	TO: [NO PICKUP TODAY]  ►	TO: NO PICKUP TODAY   ▼	TO: NO PICKUP TODAY   ▼		PICKUP COMMENTS TO OUR CO H A RECEPTIONIST, ETC. THIS		<b>∢</b> ▶	
出	SEAHCH BY KEYWUHUIS)   FRANCISCO 49ERS VS ST. LOUIS RA	COURTER PICKUP LING TICKETS \ DELIVER THEM CETS WHEN THE LLOWED. WE \ AME DAY SERVICE	PICKUP TIME	FROM: NO PICKUP TODAY   •	FROM: NO PICKUP TODAY   -	FROM: NO PICKUP TODAY [ ▼	FROM:[NO PICKUP TODAY] →	FROM: NO PICKUP TODAY   ←	OMMENTS:	BELOW TO SEND ADDITIONAL ! = THEY HAVE TO CHECK IN WIT	URIER.		
<b>hub</b> 1•advanced searc	SELLING: SAN	SCHEDULE WHEN SEI YOU AND YOUR TICK WILL BE A STUBBUB S	DATE	WED SEP 19	THU SEP 20	FRISEP21	SAT SEP 22	SUN SEP 23	ADDITIONAL C	USE THE BOX I IS LOCATED, IF	WITH OUR COURIER		SUBMIT
Stubhub  The I -ADV		SELECT YOUR CITY  NATIONAL EVENTS  SPORTS  BASEBALL	► BASKETBALL		► MOTORSPORTS	J.31184	MICOLOFIC ▼ COUNTRYFOLK	<b>▼</b> 010168	▼ HUCKPUPULAR	MOBIO .	ARTS	► CLASSICAL/OPERA ► COMAIC EVENTS ► THEATER/AUSICALS	WELCOME DAVID BLOCH!

															Ш_
Ubc			SELLERS! SFIL YOUR TICKETS		EVENT:	SAN FRANCISCO 48ERS VS ST. LOUIS RAMS - 3COM PARK	DATE. SUN SEP 23	O1:10 PM VENUE	3COM PARK				(CLICK FOR LARGE MAP)		
	r tickets	SEP 23			ACTION	BUY TICKETS DETAILS	BUY TOKETS DETAILS	GUY TICKETS DETAILS	GUV TICKETS OFTAILS	(BUY TICKETS) DETAILS	(BUY TICKETS)  DETAILS	BUY TICKETS OFFIAILS	GUV TICKETS DETAILS	BUY TICKETS DETAILS	BUY TICKETS  DETAILS
	nt i •Sell you	SAN FRANCISCO 49ERS ➤ SEP 23			QUANTITY	2 TICKETS   ▼ MAX: 6	വ	വ	<b>.</b>	വ	വ	က	വ	4	2
	P I •MY ACCOU	NE ▼ SAN ER			<b>►ENDING</b>	09/22 04:06 PM	09/22 04:49 PM	09/22 06:33 PM	09/23 04:48 AM	09/23 05:18 AM	09/23 6:08 AM	09/23 06:10 AM	09/23 O6:15 AM	09/23 06:26 AM	09/23 06:44 AM
	EGORIES I • HEL	BY KEYWORDIS) SPORTS ► FOOTBALL				\$150.00 EACH	\$195.00 EACH	\$120.00 EACH	\$100.00 EACH	\$50.00 EACH	\$175.00 EACH	\$100.00 EACH	\$90.00 EACH	\$125.00 EACH	\$100.00 EACH
	BROWSE CAT	SEARCH BY N	3181		SALE	HXED PRICE PRICE									FIXED PRICE
	ICED SEARCH   •	SEARCH NORTHERN CALIFORNIA	WHAT'S AVAILABLE	1-18 OF 18	LOCATION	SEC: LB 14 ROW: A	SEC: LE 35 ROW: 43	SEC: LB 4 ROW: 0	SEC: LE 39 ROW: 7	SEC:7 ROW: 03	SEC: LR 16 ROW: 5	SEC: UR 18 ROW: 17	SEC: LB 17 ROW: P	SEC: UR 43 ROW:162	SEC: LB 6 ROW: L
2	Stubhub  **MOME   •ADVANCED SEARCH   •BROWSE CATEGORIES   • HELP   •WY ACCOUNT   •SELL YOUR TICKETS			SELECT YOUR CITY	SPORTS PASEBALL	►BASKETBALL ►ECOTBALL	►HOCKEY ►MOTORSPORTS	MUSIC	► COUNTRY/FOLK ► OLDIES	► ROCKPOPULAB ► URBAN	MOBIO €	ARTS AT ACRIMA MODEDA	► COMIC EVENTS	בווויים ורסוואוס ואפרים	

	FIG. 16
THE TRANSACTION IS NOT COMPLETE AND YOUR CREDIT CARD WILL NOT BE CHARGED UNTIL THE SELLER CONFIRMS SHIPMENT OF TICKETS.	FINISH * PLEASE WAIT AFTER PRESSING THE ABOVE BUTTON. IT CAN TAKE AS LONG AS 20 SECONDS TO PROCESS YOUR ORDER.

( ) stubhub		300
•HOME I •ADVAN	CED SEARCH 1 • BROV SEARCH NORTHERN CALIFORNIA	OHOME I • ADVANCED SEARCH I • BROWSE CATEGORIES I • HELP I • MY ACCOUNT I • SELL YOUR TICKETS    SEARCH
SELECT YOUR CITY   ←    ► NATIONAL EVENTS ←	CONFIRM TICKETS Modify	YOU ARE BUYING 4 TICKETS TO THE <b>SAN FRANCISCO 49ERS</b> EVENT, TAKING PLACE ON <b>sunday nov 04, 2001 01:00 PM</b> At <b>3com park</b> . The tickets are located in Section 12UR, Row 19 Seats 17, 18, 19, 20.
P BASKETBALL  P BASKETBALL  P FOOTBALL  LUCKEY	DELIVERY METHOD Modify	THE TICKETS WILL BE DELIVERED VIA <b>federal express 2nd day</b> , with guaranteed delivery by 4:30 pm.
MOTORSPORTS	DELIVERY Recipient Modify	TICKETS WILL BE DELIVERED TO YOUR ADDRESS: <b>1755 EMBARCADERO RD. PALO ALTO, CA 94303</b> .
VOUNIATION VOUDIES  VOUDIES  VOUDIES  VURBAN  VOUDIES  VO	PAYMENT Amount Modify	THE TICKETS COST <b>\$60.00</b> EACH, AND YOU HAVE PURCHASED <b>4</b> TICKETS. THE COST OF DELIVERY IS <b>\$9.95</b> . THE TOTAL COST OF THESE TICKETS, INCLUDING TICKET COST AND DELIVERY IS <b>\$249.95</b> .
ARTS	PAYMENT METHOD	YOU ARE CHARGING THE TOTAL COST TO YOUR CREDIT CARD, DESCRIBED AS MASTERCARD 5424************
► CLASSICAL/OPEHA ► COMIC EVENTS ► THEATERMUSICALS	Na la	NOTE: BY CLICKING THE FINISH BUTTON, YOU ARE GRANTING PERMISSION THE TICKET MARKETPLACE PERMISSION TO AUTHORIZE YOUR CREDIT CARD UPON SELLER CONFIRMATION THE TRANSACTION IS NOT COMPLETE AND YOUR CREDIT CARD WILL NOT BE CHARGED UNTIL THE SELLER CONFIRMS THE TRANSACTION IS NOT COMPLETE AND YOUR CREDIT CARD WILL NOT BE CHARGED UNTIL THE SELLER CONFIRMS SHIPMENT OF TICKETS.
	* PLEASE WAIT	FINISH ** PLEASE WAIT AFTER PRESSING THE ABOVE BUTTON. IT CAN TAKE AS LONG AS 20 SECONDS TO PROCESS YOUR ORDER.

## 15/16

stubh	e <b>ub</b>	<u>310</u>
•HOME I •ADVANCED SEAF	RCH I •BROWSE CATEGORIES I • HELP SEARCH BY KEYWORD(S)	● MY ACCOUNT I • SELL YOUR TICKETS
	SELECT TICKETS 1	
NORTHERN CALIFORNIA - NATIONAL EVENTS -	BOX TO THE LEFT OF EACH GAME.	LIKE TO SELL TICKETS TO BY CHECKING THE THE PRICE INDIVIDUALLY IF NECESSARY.
<b>SPORTS</b> ► BASEBALL	SELL TICKET	QUANTITY PRICE PER TICKET
► BASKETBALL ► FOOTBALL	SAN FRANCISCO GIANTS VS. HOUSTON ASTR 09/18/01 7:00 PM	OS 1 \$ 1
► HOCKEY ► MOTORSPORTS	SAN FRANCISCO GIANTS VS. HOUSTON ASTE 09/19/01 7:00 PM	os <u>1</u> \$ <u>1</u>
MUSIC	SAN FRANCISCO GIANTS VS. HOUSTON ASTR	os 1 \$ 1
► <u>COUNTRY/FOLK</u> ► <u>OLDIES</u> ► ROCK/POPULAR	SAN FRANCISCO GIANTS VS. SAN DIEGO PAD 09/28/01 7:30 PM	ORES 1 \$ 1
► URBAN ► WORLD	SAN FRANCISCO GIANTS VS. SAN DIEGO PAR 09/29/01 1:00 PM	RES 1 \$ 1
ARTS	SAN FRANCISCO GIANTS VS. SAN DIEGO PAR 09/30/01 1:00 PM	RES 1 \$ 1
► CLASSICAL/OPERA ► COMIC EVENTS ► THEATER/MUSICALS	PLEÁSE CHECK YOUR LISTINGS CAREFULLY AND I SELLERS HANDBOOK.	MAKE SURE TAT YOU HAVE READ THE
WELCOME NOAH SHANOK!  AS SOON AS YOU CLICK ON "SELL YOUR TICKETS", YOUR TICKETS WILL BE POSTED FOR SALE  NOT NOAH SHANOK! CLICK HERE  SELL YOUR TICKETS		
CONGRATULATIONS TO KEVIN SNYDER OF SF, CA FOR WINNING THE FLYAWAY FAN-TASY CONTEST. HAVE FUN AT GAME 1 OF THE NBA FINALS ON JUNE 6!		
WISA American American Express TATION X.COM PAYPAL		
liquidseats FedEx VeriSign		
HOME I ADVANCED SEARCH I BROWSE CATEGORIES I HELP I MY ACCOUNT I SELL YOUR TICKET		
CONTACT US I ABOUT STUBHUB I PRIVACY POLICY I USER AGREEMENT		
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## FIG. 17 SUBSTITUTE SHEET (RULE 26)

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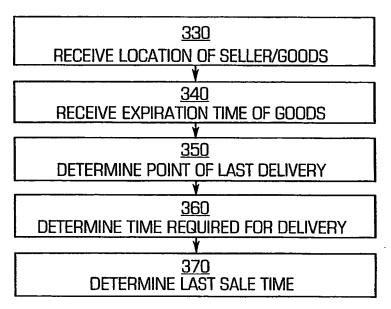


FIG. 18

410
DETERMINE TIME REMAINING
BEFORE GOODS EXPIRE

420
RECEIVE LOCATION OF GOODS/SELLER

430
DETERMINE LOCATION OF BUYER AND
POINT OF LAST DELIVERY

440
DETERMINE ALL AVAILABLE
SHIPPING OPTIONS

FIG. 19